

CHAPTER 5 Feasibility and Business Planning

SOFTWARE ACTIVITY

Database Application

OBJECTIVE: Evaluate customer responses to a questionnaire.

Practice Situation

The Acme Model Company recently completed a marketing research survey. The purpose of the survey was to learn about customers' opinions and attitudes toward the firm. The customers' responses were all recorded in a database. The questions to which customers responded are as follows.

How would you rate the service in this store?

- Excellent
- Above Average
- Average
- Below Average
- Poor

Please indicate your age category:

- 21 and under
- 22–35
- 36–45
- 46–55
- over 55

On the printout below, you will find the responses to these three questions.

Customer	Age Category	M/F	Question #1 Response
1	A	M	A
2	B	F	A
3	A	M	B
4	A	M	A
5	E	F	A
6	D	F	D
7	E	F	E
8	A	M	B
9	B	M	A
10	A	M	A
11	E	F	E
12	D	F	B
13	A	M	A
14	B	M	A
15	C	M	A