

Spreadsheet Directions

1. Start your spreadsheet software program.
2. Recreate the table from the previous page using your spreadsheet program.
3. Enter the formula to calculate stock turnover rate for Departments 1–5. Enter the formula to calculate sales for Departments 6–10.
4. After completing your calculations, save your work.
5. Print out a copy of your work if your teacher has instructed you to do so.
6. Answer the following questions.

Interpreting Results

1. Examine the data for Departments 1–5. Which department has the highest stock turnover rate? Which the lowest?

2. Examine the data for Departments 6–10. Which department will have the highest planned sales? Which the lowest?

Drawing Conclusions

3. After you calculate the stock turnover rate for a department, how do you determine if any improvements are needed?

4. If you plan sales using the stock turnover rate, why might you still not reach your sales goal?
