Career Plan Project Workbook



Stockphoto.com/Jennifer Trenchard



Table of Contents

	Introduction and Guide	ii	
Self-Asses	Self-Assessment		
	Interests and Aptitudes	-1	
	Career Interest Areas	2	
	Career Clusters	4	
	Work Values	9	
	Work Personality Types	11	
Career Exp	oloration		
	Web Research Tools	12	
	Job Shadowing Worksheet	14	
	Career Profile	16	
	School Profiler	20	
Goal Settin	ng		
	Admissions Checklist	22	
	Skills Improvement Plan	23	
	Résumé Builder	26	
	Six-Year Plan	29	

Introduction and Guide

This *Career Plan Project Workbook* contains activity worksheets intended to help your students make solid and informed career decisions. You can use these worksheets as homework or in-class assignments or as inspiration for group activities. Students can fill out these worksheets on their own and discuss them with you or with their career counselor, or you can use the worksheets as reproducible masters to lead in-class activities and discussions. You can choose to progress through the worksheets in order, or pick and choose the activities that meet your curriculum needs.

Worksheets focus on the three core areas of career decision making: self-assessment, career exploration, and goal setting. The focus area is identified at the top right of every worksheet.

Self-Assessment

The first block of worksheets concentrates on self-knowledge and self-awareness. Students consider what they enjoy and take pride in doing and work to correlate this information with possible careers. They identify their top career interest areas based on their interests, values, and self-image, and consider which of the 16 career clusters defined by the U.S. Department of Education fit best with their academic and personal strengths. They also consider their personality types and the values they wish to express through their work.

Career Exploration

In these activities, students move from identifying possible careers to doing research that will help them fine-tune their career options and make a career decision. Students explore career- and education-planning resources offered on the Web, complete one or more job-shadowing experiences, and profile all aspects of different careers that interest them. Over the course of their career-planning experience, students can use multiple copies of the Career Profile Form on pages 16 through 19 to explore various careers that appeal to them.

Goal Setting

After exploring themselves and their career options, students move on to planning and goal setting. Students profile postsecondary education and training options that appeal to them, considering a range of important criteria such as cost and job-placement success. They create a checklist of the materials they will need to apply for a postsecondary program and record their progress toward meeting relevant due dates. They also research the skills needed in their career of choice and make plans to strengthen these skills. Additionally, students compile the information they will need for a résumé and list of references. Rounding out the workbook is a Six-Year Plan for each year of high school as well as the first two years thereafter. Working with their counselors, students can plan their coursework and activities for each term and year and can record their progress toward graduation and career readiness.

Many of the worksheets and suggested activities in this Career Plan Project Workbook can also serve as projects and activity suggestions for students' Personal Academic and Career Portfolios. Suggested answers and further suggestions are provided in the Answer Key beginning on page 41.

Name	 Date	 Class	i

Interests and Aptitudes

Self-Assessment

Directions Most people tend to be good at what interests them, and interested in what they are good at doing. To find career ideas, consider subjects and activities that you have enjoyed or that have given you a sense of achievement.

1.	At school, I have felt interested and engaged in these subjects and class activities:
	Subject: Class activity:
	Subject: Class activity:
2.	Outside of school, I have felt interested and engaged in these activities:
	Place: Activity:
	Place:Activity:
3.	At school, I have done best in these subjects or activities:
4 .	At home, I can be counted on to do a good job at:
5.	If I were to win an award for a special talent or quality, it would be:
6.	Teachers, family members, friends, or others have praised my ability to:
7.	I feel proud of myself when I:
8.	Show your answers to a family member, counselor, or teacher. Together, brainstorm career areas that might fit your interests and skills. What career ideas can you find?

Name	 Date	 Clas	S

Career Interest Areas

Self-Assessment

Directions What are your career interests? Each individual tends to prefer one of the six career interest groups described below depending on what they enjoy, value, and are good at doing. People in each group tend to enjoy similar professions. Which group best suits you? Pick one or two of the types below that fit you best.

REALISTIC

- You enjoy and are good at working with animals, plants, tools, machines, or mechanical drawings.
- You value practical things you can see, touch, and use.
- You see yourself as practical, mechanical, realistic, honest, modest, and natural.
- You would probably not enjoy social jobs such as teaching or working with patients.

INVESTIGATIVE

- You enjoy and are good at studying and solving math or science problems.
- You value science.
- You see yourself as independent, precise, curious, complex, scientific, and intellectual.
- You would probably not enjoy sales or jobs that involve leading or persuading people.

ARTISTIC

- You enjoy and are good at creative activities such as art, drama, crafts, dance, music, or creative writing.
- You value creative arts such as drama, music, art, or literature.
- You see yourself as emotional, expressive, original, imaginative, independent, and open.
- You would probably not enjoy highly ordered or repetitive activities.

SOCIAL

- You enjoy and are good at doing things to help people, such as teaching, nursing, giving first aid, or providing information.
- You value helping people and solving social problems.
- You see yourself as helpful, friendly, tactful, kind, and trustworthy.
- You would probably not enjoy using machines, tools, or animals to achieve a goal.

ENTERPRISING

- You enjoy and are good at leading and persuading people and selling products, services, and ideas.
- You value success in politics, leadership, or business.
- You see yourself as energetic, ambitious, adventurous, popular, and sociable.
- You would probably not enjoy activities that require careful observation and scientific analysis.

Name	Date	Class
Career Interest Areas	(continued)	Self-Assessment
 Which of the career interest areas or to three. Realistic You may enjoy a care surveyor, soldier, police officer, for the control of the career of the career	eer as a mechanic, air trafarmer, miner, or electrater as a scientist, do mathematician, college er as a composer, musicigner, artist, photograp as a teacher, religious repist, caseworker, playgous career as a salespersor g manager, stockbroker all buyer. The career as a bookkeep canker, cost estimator, a career as a family methey think best character.	raffic controller, pilot, rician. octor, dentist, medical techprofessor, or veterinarian. cian, stage director, writer, her, journalist, or actor. worker, counselor, clinical ground supervisor, child care n, manager, business execur, urban planner, television er, accountant, court reporter, tax expert, office manager, or
3. Name three of the careers listed abo	ove that you would like	to research further.

Name	 Date	·	Class	

Career Clusters

Self-Assessment

	Directions Which career clusters interest you most? Check every statement below that applies to you. Then add up the number of check marks in each group.						
belo	I like to	I am	I am interested in				
	O learn how things live and grow.	O independent	○ math				
	O learn about natural resources.	○ accurate	O life science				
	○ hunt or fish.	○ a nature lover	O earth sciences				
1	O protect the environment.	O physically active	O chemistry				
	○ be outdoors.	○ a good planner	agriculture				
	O plan, budget, and keep records.	○ a problem solver	Ü				
	use and repair tools and machines.	•					
	·	Number of statemer	nts checked:				
	I like to	Lam	I am interested in				
		I am					
	ofollow blueprints or instructions.	O inquisitive	O math				
	o picture things in my mind.	O good with my hands	O drafting				
	o work with my hands.	 good at following directions 	O physical sciences				
2	O do precise work.	attentive to detail	O construction trades				
	O solve technical problems.	good at visualizing	O technology				
	ovisit interesting buildings.	O patient, persistent					
	O follow step-by-step procedures.						
		Number of statemer	its checked:				
	I like to	I am	I am interested in				
	communicate information.	O creative	O art/graphic design				
	O perform.	O quick thinking	O music				
	oread and write.	○ a good	O speech or drama				
3	O play a musical instrument.	communicator	o journalism or				
	make artwork or crafts.	○ tech savvy	literature				
	O record audio or video.	O versatile	O audio/video				
	O design displays or Web pages.	O tenacious	technology				
		Number of statemer	nts checked:				
	I like to	I am	I am interested in				
	stay organized.	O logical	computer applications				
	work with numbers and details.	O organized	business				
	O lead others.	O practical	accounting				
4	network and make new contacts.	O tactful	math				
	O use computers.	O responsible	English/language				
	o communicate ideas.	O entrepreneurial					
	O manage my own work.		arts				

Continued on next page

Number of statements checked:

Name	Date	Class	

Self-Assessment

	I like to	I am	I am interested in			
	\bigcirc talk to all kinds of people.	○ friendly	○ English/language			
	○ learn.	O a strong decision	arts			
	○ lead a group.	maker	O social studies			
5	direct and plan activities.	○ helpful	○ math			
		○ inquisitive	O science			
		O a good listener	psychology			
	○ help others.	O a quick thinker				
	Number of statements checked:					

I like to	I am	I am interested in		
work with numbers.	○ trustworthy	○ accounting		
meet deadlines.	○ orderly	○ math		
 use facts to make predictions. 	 self-confident 	O economics		
O play by the rules.	○ logical	O banking/finance		
 analyze financial information. 	○ attentive	O business law		
○ handle money.	○ practical			
O keep accurate records.				
Number of statements checked:				

l like to	l am	I am interested in		
 be politically involved. debate ideas. work in a team. analyze complex issues. persuade others. keep up with current events. 	 a good communicator competitive service-minded a strong problem solver a quick thinker culturally sensitive 	governmentlanguage artshistorymathforeign languages		
Number of statements checked:				

	I like to	I am	I am interested in		
	○ help the sick.	○ caring	○ life sciences		
	make logical decisions.	good at following	○ chemistry		
	O learn about health and science.	directions	○ math		
8	○ respond in an emergency.	○ careful	 occupational health 		
	○ work in a team.	○ a good listener	 language arts 		
	O do precise, accurate work.	○ scientific			
	·	○ clear-headed			
Number of statements checked:					

Name	Date	Class	

Self-Assessment

	I like to	I am	I am interested in		
	○ work with the public.	○ outgoing	O language arts/		
	○ interact with many types of people.	○ sympathetic	speech		
	○ help others have a good time.	○ friendly	O foreign language		
9	○ have a flexible schedule.	○ a team player	O social sciences		
	○ help people make decisions.	○ tolerant	○ marketing		
	○ meet and greet people.	○ responsive	O food services/		
	○ learn about other cultures.		nutrition		
	Number of statements checked:				

	I like to	I am	I am interested in			
10	O help people solve their problems.	○ caring	O language arts			
	O volunteer to help others.	a good communicatora good listenerstrongintuitive	O psychology			
	O listen to other people's feelings.		○ sociology			
	 work with children and the elderly. 		O family and			
	 find solutions to problems. 		consumer sciences			
	 make friends with people of different 		O foreign languages			
	ages, cultures, and backgrounds.	nonjudgmental				
	show other people that I care.					
	Number of statements checked:					

	I like to	I am	I am interested in
	O work with computers.	○ a logical thinker	○ math
	 solve technical problems. 	good with details	○ science
	use machines and tools.	persistent	O computer
11	O figure out diagrams.	○ methodical	technology
	O keep up with new technology.	○ good at	 communications
	o work with multimedia.	concentrating	O graphic design
	O build Web sites.	O precise and accurate	
		nts checked:	

I like to	I am	I am interested in
O take charge in dangerous situations.	○ adventurous	○ language arts
 make important decisions. 	○ dependable	o psychology/
○ interact with others.	O civic-minded	sociology
2 ○ earn others' respect.	○ decisive	○ government/history
orespect rules and laws.	○ optimistic	O law enforcement
O debate and win arguments.	○ trustworthy	○ first aid
observe people's behavior.		
	Number of statemer	nts checked:

Name	Date	Class

Self-Assessment

	I like to	I am	I am interested in
	○ work with my hands.	○ practical	O math/geometry
	○ assemble things.	○ observant	O chemistry
	○ do precise work.	○ dexterous	O trade tech/
13	○ produce hands-on results.	○ a clear thinker	machining
	○ solve math problems.	○ coordinated	O physics
	O use tools and machines.	○ inventive	O language arts
	O visualize 3-D objects from drawings.		
		Number of stateme	nts checked:
	I like to	I am	I am interested in
		enthusiastic	
	○ browse new products in stores.○ follow trends.	•	business/marketing
	0 12.12.11	competitivecreative	O language arts
4.4	arrange displays.	0 0.00	O math
14	give presentations.	self-motivated	O economics
	o persuade people.	o persuasive	computer applications
	o communicate ideas.	○ innovative	аррисацопъ
	O dream up new products.		
		Number of statemer	its checked:
	I like to	I am	I am interested in
	interpret formulas.	○ detail-oriented	O math
	○ find the answers to questions.	○ inquisitive	O science
	work in a laboratory.	objective	
15	igure out how things work.	precise	drafting/CADelectronics/
15	explore new technology.	precise practical	computers
	,	•	technology
	o experiment.	○ a problem solver	education
	observe details.		

	I like to	I am	I am interested in		
	O drive, ride, or travel.	○ quick-witted	○ math		
	○ plan trips or routes.	○ mechanical	○ trade and industry		
	○ solve mechanical problems.	coordinated	O physical sciences		
16	 move things from one place to another. 	○ observant	○ economics		
	\bigcirc be on time.	○ a good planner	O foreign languages		
	○ work in a fast-paced environment.	○ thorough			
	○ be part of a team.				
	Number of statements checked:				

Number of statements checked:

Name	 Date	 Class	

Self-Assessment

- 1. The following key shows which career clusters correspond with the interest areas on the previous pages. Circle the numbers next to the four career clusters to which you gave the highest number of check marks. These are clusters for you to explore further.
 - **1** Agriculture, Food, and Natural Resources
 - 2 Architecture and Construction
 - 3 Arts, Audio/Video Technology, and Communications
 - **4** Business, Management, and Administration
 - 5 Education and Training
 - 6 Finance
 - 7 Government and Public Administration
 - 8 Health Science

- 9 Hospitality and Tourism
- 10 Human Services
- 11 Information Technology
- **12** Law, Public Safety, Corrections, and Security
- 13 Manufacturing
- 14 Marketing, Sales, and Service
- **15** Science, Technology, Engineering, and Mathematics
- **16** Transportation, Distribution, and Logistics
- 2. Research the career clusters that you circled above using print resources and the resources on the Web site **www.careerclusters.org**. Choose the two clusters that most interest you and list five appealing jobs in each of these clusters. Research and list the level of education required for each of these jobs.

Career Cluster	
Career Possibilities	Education Needed
1	
2	
3	
4	
5	
Caraar Cluster	
Career Cluster	Education Needed

Name	Date	Class	

Work Values

Self-Assessment

Directions Work values are aspects of a career that bring you pride and satisfaction. Knowing what values are important to you in your work can help you decide which careers might fit you best.

1. Consider each of the work values listed below and assign each of them a number (1, 2, or 3) according to their importance.

1 = Not important	2 = Important	3 = Very important	
Advancement	I would like a job tha	at allows for steady promotion.	
Adventure I	would like to be able to	o take risks.	
Change and Va	ariety I would like to	have job duties that change with ti	me.
Children I wo	ould like to have a lot o	of contact with children.	
Creativity Iv	would like to create ne	w ideas, works, or structures.	
Environment	I would like to help in	mprove the environment.	
Family I wou	ld like to be free to ma	ke time for family.	
Fast Pace I w	ould like to work rapi	dly, in a setting with high activity.	
Compassion	I would like to help oth	her people and improve their well-b	eing.
Helping Socie	ty I would like to hel	p improve the world.	
Independence	I would like to decid	le for myself what to do and when to	o do it.
Influence I w	ould like to be able to	change how people think.	
Job Security	I would like to be assu	ured of keeping my job.	
Knowledge I	would like to pursue t	ruth or knowledge.	
Nature I wou	ld like to have contact	with nature (animals, plants, water).
Outdoors I w	ould like an outdoor w	vork environment.	
Physical Chall	enge I would like a j	ob with physical demands and chall	lenges.
		nage and direct others.	
Public Contac	t I would like to have	e a lot of contact with the public.	
		re other people appreciate and rewa	ard
my accomplish			
		elied on to fulfill important obligatio	ns.
	ld like to earn a lot of n		. •
		aties that do not change much over t	
		and admiration from my communit	y.
	would like to work clos	•	
	would like a job without the		
iravel I woul	d like to travel frequen		
	(other—specify)	

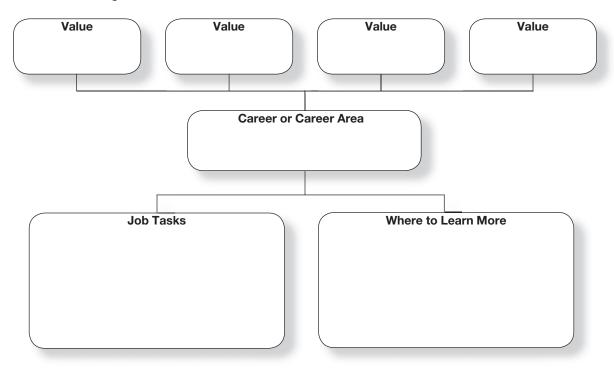
Work Values (continued)

Self-Assessment

2. List up to eight of the values to which you assigned a "3" on the previous page. Research and list two careers that are a good match with each value. Circle the names of careers you would like to research further.

VALUE	CAREER MATCHES

3. Show your list of values to a family member, a career counselor, or a teacher. Discuss ideas for careers or career areas that might serve several of these values at the same time. A person who values the environment, helping society, influence, and public contact might enjoy a career in public service, environmental law, or the park system, for example. Use an additional sheet of paper to create similar graphic organizers for two other career possibilities.



Name	Date	Class	

Work Personality Types

Self-Assessment

Directions According to John Kiersey's Temperament Theory, each person possesses one of four dominant temperaments. Knowing your temperament type can help you select a satisfying career. Try to match your interests and abilities to the descriptions in the chart below.

ARTISAN

- You enjoy working with any and all kinds of equipment, implements, machines, and instruments, from bulldozers to paintbrushes.
- You enjoy crafts of many kinds—athletic, culinary, literary, martial, mechanical, rhetorical, theatrical, political, or industrial.
- You can identify with other artisans such as Amelia Earhart, Steven Spielberg, Bob Dylan, Lance Armstrong, Frida Kahlo, J.K. Rowling, Yao Ming, and Maya Angelou.

IDEALIST

- You are enthusiastic, have insight into people, and are good at influencing others and helping them reach their full potential.
- You are talented at teaching, counseling, interviewing, and tutoring people.
- You can identify with other idealists such as Oprah Winfrey, Mohandas Gandhi, Eleanor Roosevelt, César Chávez, the Dalai Lama, Rosa Parks, and Martin Luther King, Jr.

GUARDIAN

- You enjoy occupations that involve gathering, storing, recording, measuring, and distributing data or people.
- You are talented at arranging, scheduling, establishing order, and creating organizations.
- You can identify with other guardians such as George Washington, Colin Powell, Mother Teresa, John McCain, Harry Truman, and Martha Stewart.

RATIONAL

- You are interested in complexity and are good at understanding it.
- You are interested in complex machines, such as airplanes, or in complex biological organisms, such as humans, plants, and animals.
- You can identify with other rationals such as Albert Einstein, Charles Darwin, Neil deGrasse Tyson, Maya Lin, and Bill Gates.
- 1. Which of these temperament types best describes you?
 - **Artisan**—You may enjoy a career as an artist, musician, actor, chef, craftsperson, photographer, designer, decorator, publicist, or mechanic.
 - O **Guardian**—You may enjoy a career as businessperson, librarian, doctor, nurse, military or police officer, accountant, salesperson, coach, or social worker.
 - O **Idealist**—You may enjoy a career as a teacher, recruiter, counselor, caretaker, diplomat, human resource worker, humanities professor, or charity worker.
 - O **Rational**—You may enjoy a career as a scientist, architect, engineer, computer programmer, military strategist, inventor, or executive.
- 2. List three career areas to explore that are likely to fit your temperament type.

erved
res
right
₹
, Inc
Companies
McGraw-Hill
The
(O
Copyright

	Name		Date _		Class	
--	------	--	--------	--	-------	--

Web Research Tools

Career Exploration

Directions The Internet is the best place to find up-to-date, in-depth information about careers, career preparation, and job openings. In this activity you will find and examine many different sources of online career information.

	SELF-ASSESSMENT					
1.	1. Find two Web sites that offer career self-assessment resources. What information, advice, or interactive assessments do these sites offer?					
	Web site: Resources offered:					
	Web site: Resources offered:					
	CAREER WEB SITES					
2.	Visit two career Web sites. Find the section of each site that offers advice, tools, and resources for job seekers, such as résumé-writing tips and self-assessment tools. Describe what each site offers.					
	Web site: Resources offered:					
	Web site: Resources offered:					
3.	Search one of these career Web sites for a local job in a career that interests you. Describe how you found the job posting.					
4.	Visit America's Career InfoNet, a career Web site sponsored by the U.S. Department of Labor. What career resources are available on America's Career InfoNet?					

Name	Date	Class
------	------	-------

Web Research Tools (continued)

Career Exploration

	OCCUPATIONAL OUTLOOK HANDBOOK
5.	What is the Web address of the online version of the <i>Occupational Outlook Handbook</i> ?
	Read the profile of an occupation that interests you. What aspects of this occupation does the profile cover?
	STATE AND LOCAL RESOURCES
6.	Does your state have a career-planning Web site for students? If so, what is it called and what is its Web address?
	What does the site offer?
7.	Where can you find information on the labor market in your state?
	EDUCATION AND FINANCIAL AID
8.	Use the Education & Training Finder on America's Career InfoNet to find schools in your state that offer training for the career that interests you. List two of these schools below.
9.	Where on the Web can you find information about federal grants, loans, and work-study programs to help pay for postsecondary training and education?
10.	Most states' higher education agencies provide funding for postsecondary education. What is the name and Web address of your state's higher education agency?

reserv
rights
\blacksquare
nc.
Companies,
AcGraw-Hill
The N
0
Copyright

ed.

Name	Date	Class	

Job Shadowing Worksheet

Career Exploration

Directions Choose a career that interests you and work with a teacher or counselor to arrange a job-shadow day. Use this two-page worksheet to organize your experience.

PREPARE	
Name of job-shadow mentor:	
Career: Career cluster:	
Place of employment:	
Date of job shadow: Appointment time:	
Describe what the company or organization does.	
Prepare questions to ask your job-shadow mentor about job tasks, skills and preparation required, career path, and other areas that will help you learn more about this career.	
1	?
2	?
3	?
4	
5	
6	
OBSERVE	·
7. Describe the tasks that you see your job-shadow mentor perform. If the nature of any tasks is unclear, ask for clarification when the mentor is available to answer.	,

Name	Date	Class		
Job Shadowing W	orksheet (continued)	Career Exploration		
	OBSERVE (continued)			
8. Describe the work environr	ment			
9. Describe any tools, machin	nes, or other technologies that are	part of the work.		
10. Name the academic knowled	dge and job-specific skills you see y	our job-shadow mentor use.		
	or the questions you prepared ahe ate piece of paper to record his or et.			
	ASSESS			
12. What parts of this career w	ere most interesting to you?			
13 What did you see that was a	new or surprising?			
19. What did you see that was i	new or surprising.			
4. Based on what you saw today, would you like to explore this career further? Why or why not?				
v v	or to assess whether you displaye	d the following skills and		
qualities during your job sh	nadow: O note-taking skills			
confinitation skillsprofessional demeanorpreparation	_			
Job-shadow mentor's signature:				
· ·	· our job-shadow mentor thanking h	nim or her for the help and		

16. Send a thank-you note to your job-shadow mentor thanking him or her for the help and explaining what you learned. Attach a copy of the letter to this worksheet.

Name		_ Date	Class				
Career Profile			Career Exploration				
Directions Choose a career thas well as interviews with work career.		_					
	CAREER	TITLE					
CA	AREER PATHWA	AY/CLUSTER					
REASON	IS FOR CHOOS	SING THIS CAP	REER				
JOB TASKS AND RESPONSIBILITIES							
1. What are the main tasks and responsibilities in this career?							
	. 1						
2. Describe a typical day on the	ne Job.						
	SKILL	c					
9 1171		.5					
3. What skills are required for		100.0					
TRANSFERABLE	SKILLS	JOB-SI	PECIFIC SKILLS				

reserved.
rights
₹
Inc. /
Companies,
≣
McGraw-Hill
he
=
Copyright ©

Nan	me	Date	Class		
Ca	areer Profile (continued)		Career Exploration		
	PERSONAL	. QUALITIES			
4.	. What positive personal qualities can help	you succeed in this	career?		
5 .	. What personality traits are a good fit for t	his carer? Which ar	re not a good fit?		
	VAL	.UES			
6.	• What values does this career support? Circle the values that correspond with your core values.				
	WORKING (CONDITIONS			
7.	. Where does most of the work take place?				
8.	What health and safety risks does the job have?				
		1			
9.	. What is the average rate of on-the-job illne				
	Illnesses: fatal and non-fatal ca				
10	Injuries: fatal and non-fatal cas What are the typical working hours?	ses among every	workers per year.		

rights reserved.
₹
100
Companies,
McGraw-Hill
The
(©)
Copyright (

Nan	ne	D	ate	Class	
Ca	reer Profile (continue	d)		Career Exp	loration
	EDUC	ATION AND T	RAINING		
11.	What specific high school course career?	es and activities	could help you	to prepare for	this
12.	What postsecondary course of st	udy or training i	s required for	this career?	
13.	Describe three programs offered relevant to this career. PROGRAM/SCHOOL		roviders in you		r training
14.	What lifelong-learning strategies	should you purs	sue to grow and	d develop in thi	s career?
	SAL	ARY AND BEI	NEFITS		
15.	What is the salary range for this o	career?			
16.	In your state, what yearly pay can				
17.	Entry level: Mid What benefits, such as paid healt generally receive?				

Name _		Date	Class		
Care	er Profile (conti	nued)	Career Exploration		
	OC	CUPATIONAL OUTLOOK			
	8. Is the demand for workers in this career expected to increase, decrease, or stay the sar over the next decade? Why?				
19. List	three employers in your s	state or community that hire v	workers in this career field.		
		ASSESSMENT			
20. Wha	at aspects of this career so	eem like a particularly good m	natch for you? Why?		
21. Wha	at aspects of this career a	re not a good match for you?	Why?		
		SOURCES			
22. List	the sources you used to o	draw up this career profile.			
P	RINT RESOURCES	ONLINE RESOURCES	PEOPLE INTERVIEWED		

School Profiler

Goal Setting

Directions Locate two postsecondary programs that can help you prepare for the career that interests you. Consider colleges or universities, apprenticeship programs, license or certification programs, and other appropriate programs. Use the following two pages to compare them side by side.

Name of school or program	Name of school or program
Loca	ttion
Degree(s) or certificate(s)	relevant to career choice
Major(s) or training program	ns relevant to career choice
Qualifications	of instructors
Accredi	tations
Length of	program
Number of stude	ents in program
Diversity of s	Itudent body
,	
Student/tea	acher ratio
Quality of facilities (classrooms, libraries	s, laboratories, computer facilities, etc.)
Number of stude Diversity of s Student/tea	ents in program student body acher ratio

School Profiler (continued)

Goal Setting

Name of school or program	Name of school or program
Activities available (spo	rts, student clubs, etc.)
Admissions requirements (minimum GPA, t	tast scarce skills recommendations atc.)
Admissions requirements (minimum of A,	
Percentage of app	olicants admitted
Graduation rate (percentage of enteri	ng students who complete program)
Graduation rate (percentage of enten	ng stadents who complete program,
Academic and career cou	unseling services offered
Job-placement rate (percentage of gradua	ating students who find jobs in their field)
Cost of program (including	tuition, fees, supplies, etc.)
Financial aid options (loans	s, grants, work-study, etc.)
Based on your research and your answers above	e, which program do you prefer? Why?

Name	Date	Class

Admissions Checklist

Goal Setting

Directions Use the following checklist to prepare for admission to post-secondary education or training. Fill in all information relevant to your chosen program.

Program name: _	Start date:

Requirement	Due Date	To Do	
Complete application form O print O online		0	0
Components:			
Pay application fee		0	0
Obtain transcripts or GED scores		0	0
Calculate GPA and class rank		0	0
Take required admissions tests (SAT, ACT, ASVAB, etc.)		0	0
Complete required courses		0	0
English:		0	0
Math:		0	0
Science:		0	0
Social Studies:		0	0
English:		0	0
Arts/Electives:		0	0
Other:		0	0
Write essay/personal statement		0	0
Document required physical/health status		0	0
Document residency/citizenship status		0	0
Document community-service and work experience		0	0
Apply for financial aid		0	0
Loans:		0	0
Grants/scholarships:		0	0
Other (describe)			
		0	0
		0	0
		0	0

Name	Date	Class
Nullic	Dute	Ciuss

Skills Improvement Plan

Goal Setting

Directions In this activity, you will determine which transferable skills you need for your career and make a plan to improve these key skills. Use the free online Skills Profiler on America's CareerInfoNet to find out which of these skills are needed to succeed in the career that interests you. Put a check mark in the circle next to each skill that is required for that career.

	BASIC SKILLS	
Skill Name	Description	Required?
Active Learning	Understanding the implications of new information for both current and future problem solving and decision making.	Ο
Active Listening	Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.	Ο
Critical Thinking	Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions, or approaches to problems.	0
Learning Strategies	Selecting and using training/instructional methods and procedures appropriate for the situation when learning or teaching new things.	0
Mathematics	Using mathematics to solve problems.	0
Monitoring	Monitoring/assessing performance of yourself, other individuals, or organizations to make improvements or take corrective action.	0
Reading Comprehension	Understanding written sentences and paragraphs in work-related documents.	0
Science	Using scientific rules and methods to solve problems.	0
Speaking	Talking to others to convey information effectively.	0
Writing	Communicating effectively in writing as appropriate for the needs of the audience.	0

COMPLEX PROBLEM-SOLVING SKILLS			
Skill Name	Description	Required?	
Complex Problem Solving	Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.	0	

RESOURCE MANAGEMENT SKILLS				
Skill Name	Description	Required?		
Management of Financial Resources	Determining how money will be spent to get the work done, and accounting for these expenditures.	0		
Management of Material Resources	Obtaining and seeing to the appropriate use of equipment, facilities, and materials needed to do certain work.	0		
Management of Personnel Resources	Motivating, developing, and directing people as they work; identifying the best people for the job.	0		
Time Management	Managing one's own time and the time of others.	0		

Copyright © The McGraw-Hill Companies, Inc. All rights reserved.

Skills Improvement Plan (continued)

Goal Setting

SOCIAL SKILLS				
Skill Name	Description	Required?		
Coordination	Adjusting actions in relation to others' actions.	0		
Instructing	Teaching others how to do something.	0		
Negotiation	Bringing others together and trying to reconcile differences.	0		
Persuasion	Persuading others to change their minds or behavior.	0		
Service Orientation	Actively looking for ways to help people.	0		
Social Perceptiveness	Being aware of others' reactions and understanding why they react as they do.	0		

SYSTEMS SKILLS				
Skill Name	Description	Required?		
Judgment and Decision Making	Considering the relative costs and benefits of potential actions to choose the most appropriate one.	0		
Systems Analysis	Determining how a system should work and how changes in conditions, operations, and the environment will affect outcomes.	0		
Systems Evaluation	Identifying measures or indicators of system performance and the actions needed to improve or correct performance, relative to the goals of the system.	Ο		

	TECHNICAL SKILLS	
Skill Name	Description	Required?
Equipment Maintenance	Performing routine maintenance on equipment and determining when and what kind of maintenance is needed.	0
Equipment Selection	Determining the kind of tools and equipment needed to do a job.	0
Installation	Installing equipment, machines, wiring, or programs to meet specifications.	0
Operation and Control	Controlling operations of equipment or systems.	0
Operation Monitoring	Watching gauges, dials, or other indicators to make sure a machine is working properly.	0
Operations Analysis	Analyzing needs and product requirements to create a design.	0
Programming	Writing computer programs for various purposes.	0
Quality Control Analysis	Conducting tests and inspections of products, services, or processes to evaluate quality or performance.	0
Repairing	Repairing machines or systems using the needed tools.	0
Technology Design	Generating or adapting equipment and technology to serve user needs.	0
Troubleshooting	Determining causes of operating errors and deciding what to do about it.	0

list each target skill ar strengthen your time-	equired for the career to ounselor to honestly a and two strategies you v management skills, you	that interests you. ssess the skills yo vill use to help str u might begin to k	Work with a family u need to improve. Below engthen it. For example, teep a schedule and creat tler, more manageable ste
Target Skill	Hands-on S	Strategies	
	_	d ask him or her f	or advice on the best way

Name	Date	Class

Résumé Builder

Career Exploration

Directions A résumé is a summary of your experience and skills. Use this worksheet to organize all the information you will need for your chronological or skills résumé and for your list of references. Use extra sheets if needed.

Career Objective — Describe the job you seek and the strengths you would bring to the job. Example: "Entry-level customer service position in the hospitality insdustry using my skills in customer relations and foreign languages."
Job or job level desired:
Career interest area:
Strengths you have to offer to an employer in your career interest area:
Education — List schools you have attended, degrees or certificates earned or in progress, grade-point average, and any coursework or training specifically relevant to your career objective.
School name and location:
Dates attended:
Major/career track: GPA:
Degree or certificate:
Graduation date:
Teacher or advisor's name and title:
Teacher or advisor's contact information:
I have this person's permission to use his/her name as a reference: O yes O no
School name and location:
Dates attended:
Major/career track: GPA:
Degree or certificate:
Graduation date:
Teacher or advisor's name and title:
Teacher or advisor's contact information:
I have this person's permission to use his/her name as a reference: O yes O no

reserved	
rights	
A	
ü	
nanies	
Com	
7-	
The	
0)
vright	
'n	

Name		Date _	Class	S
------	--	--------	-------	---

Résumé Builder (continued)

Goal Setting

recent)	d unpaid, in reverse chronological order (from most to least
Job title:	Employer:
City and state:	Start/end dates:
Achievements:	
Supervisor's name and title:	
Supervisor's contact information:	
I have this person's permission to use his/her	name as a reference: O yes O no
Job title:	Employer:
City and state:	Start/end dates:
Achievements:	
Supervisor's name and title:	
Supervisor's contact information:	
I have this person's permission to use his/her	name as a reference: O yes O no
Job title:	Employer:
City and state:	Start/end dates:
Achievements:	
Supervisor's name and title:	
Supervisor's contact information:	
I have this person's permission to use his/her	name as a reference: O yes O no

112000	Data	C	_
ivaille	Date	Clas	5
	 	 	·

Résumé Builder (continued)

Goal Setting

Skills and Personal Qualities — List key transferable objective, as well as personal qualities that make you a	
Computer hardware and software skills:	Tools and machinery skills:
Communication and interpersonal skills:	Time, money, and information skills:
Personal qualities: Achievements — List any other information that disting	uishes you as a candidate in such areas as
community involvement, extracurricular activities (spor leadership positions, and honors and awards.	ts, clubs, student government), certifications or licenses,
Achievement: Description:	
Description:	Date(s):
	Date(s):

Copyright © The McGraw-Hill Companies, Inc. All rights re	reserved.
opyright © The McGraw-Hill Companies, Inc. A	ghts
opyright © The McGraw-Hill Companies, I	JC. A
opyright © The McGraw-H	ompanies, I
opyright © Th	cGraw-F
opyright (른
	opyright (

Name	Date	Class
Six-Year Plan		Goal Setting

Directions Use the following pages to plan and record your courses, goals, scores, awards, job experience, and other career-targeted activities for the four years of high school and the two years thereafter.

GRADE 9					
GIADE 9					
School name:	Counselor/advisor:				
Career cluster/pathway:					
Current career goal:					
Graduation Planner					
Subject	Term/Grade	Term	/Grade	Term/Grade	
English/Language Arts					
Math					
Science					
Social Studies					
Second Language					
3 3					
Arts/Electives					
7 11 10, 2100 11 100					
LDOTO					
JROTC					
Health/Physical Education					
Career/Technical Education					
Units planned / Units earned Go	oal GPA / Actual GPA		On track	to graduation?	

Continued on next page

○ yes ○ no

Name		Date		Class		
Six-Year Plan (cont	inued)			Goal Setting		
	GRA	ADE 9				
Career Preparation Tracker						
Volunteer or Paid Work						
Name of Organization/Company	Responsibili	ties		Total Hours		
Name of Organization/Company	Responsibili	ties		Total Hours		
Clubs, Student Organization	ns, and Leade	rship Roles				
Organization / Role		Organization /		_ /		
Major Career-Related Proje						
1						
2						
Tests						
Test/Score	Test/Score		Test/Sco	re		
/				/		
Honors, Awards, or Certifications						
1						
2						
College Credits						
Subject Area / Units		Subject Area /		_ /		
Career-Readiness Activities						

O Exploratory interviews

O Portfolio updates

O Career fairs

O Career profiles

O Job shadowing

○ Internship(s)

○ Mentoring

O Résumé updates

/ed
e
res
hts
į
≣
n
es,
ani
ď
E
\circ
藁
ţ
aw-
Graw-
raw.
ne McGraw-
The McGraw-
The McGraw-
ht © The McGraw-
nt © The McGraw-
right © The McGraw-
pyright © The McGraw-
opyright © The McGraw-
opyright © The McGraw-

Name	Date	(class
Six-Year Plan (continued)			Goal Setting
O	GRADE 10		
School name:	Counselor/advi	sor:	
Career cluster/pathway:			
Current career goal:			
Graduation Planner			
Subject	Term/Grade	Term/Grade	Term/Grade
English/Language Arts			
Math			
Science			
Social Studies			
Second Language			
Arts/Electives			
JROTC	_		
Health/Physical Education			
Career/Technical Education	_		
Other (specify)	_		
Units planned / Units earned Goal GI	PA / Actual GPA	On track	to graduation?

○ yes ○ no

Name		Date	Class	
Six-Year Plan (co	ntinued)		Goal Setti	ing
	GRA	DE 10		
Career Preparation Tracke	er			
Volunteer or Paid Work				
Name of Organization/Compar	ny Responsibil	ities	Total Hours	
Name of Organization/Compar	ny Responsibil			
Clubs, Student Organization	ons, and Leade	rship Roles	- I-	
Organization / Role Organization / Role				
/			/	
Major Career-Related Proj	ects or Portfol	io Pieces		
1				
2				
2.				
Tests Test/Score	Tost/Score		Toet/Score	
		t/Score Test/Score		
/		_/	/	
Honors, Awards, or Certifications				
1				
2				
College Credits				
Subject Area / Units		Subject Area /		
Career-Readiness Activitie	es			
○ Job shadowing ○ Care	er fairs O	Mentoring	 Exploratory interviews 	

O Portfolio updates

O Career profiles

○ Internship(s)

O Résumé updates

ь.
Nec
rese
ts n
right
≣
nc./
_
ies
pan
m
Ö
_
₹
aw-Hill
亡
McGraw-h
cGraw-h
The McGraw-H
The McGraw-F
pyright © The McGraw-H
right © The McGraw-H
opyright © The McGraw-H
opyright © The McGraw-H

Name	Date		Class
Six-Year Plan (continued)			Goal Setting
G	RADE 11		
School name:	Counselor/adv	sor:	
Career cluster/pathway:			
Current career goal:			
Graduation Planner			
Subject	Term/Grade	Term/Grade	Term/Grade
English/Language Arts			
Math	_		
Science	_		
Social Studies	_		
Second Language	_		
Arts/Electives	_		
JROTC	_		
Health/Physical Education	_		
Career/Technical Education	_		
Other (specify)	_		
Units planned / Units earned Goal GF	PA / Actual GPA	On trac	ck to graduation?

○ yes ○ no

Name		Date		Class
Six-Year Plan (conti	nued)			Goal Setting
	GRAI	DE 11		
Career Preparation Tracker				
Volunteer or Paid Work				
Name of Organization/Company	Responsibilit	ties		Total Hours
Name of Organization/Company	Responsibilit	bilities		Total Hours
Clubs, Student Organization	s, and Leader	rship Roles		
Organization / Role		Organization /		
Major Career-Related Project				- /
1 2				
Tests				
Test/Score	Test/Score	/	Test/Sco	
Honors, Awards, or Certifica				
1				
2				
College Credits				
Subject Area / Units		Subject Area / I		/
Career-Readiness Activities				

O Exploratory interviews

O Portfolio updates

Job shadowingInternship(s)

O Career fairs

O Career profiles

○ Mentoring

O Résumé updates

reserved.
rights
₹.
lic.
Companies,
McGraw-Hill
he McGraw-ł
: McGraw-H
The McGraw-F

Name	Date	(Class
Six-Year Plan (continued)		Γ	Goal Setting
	GRADE 12		
School name:	Counselor/advi	sor:	
Career cluster/pathway:			
Current career goal:			
Graduation Planner			
Subject	Term/Grade	Term/Grade	Term/Grade
English/Language Arts			
Math			
Science			
Social Studies			
Second Language			
Arts/Electives			
JROTC	_		
Health/Physical Education	_		
Career/Technical Education	_		
Other (specify)			
Units planned / Units earned Goal G	PA / Actual GPA	On track	<pre> to graduation? </pre>

○ yes ○ no

Name		Date		Class
Six-Year Plan (contin	ued)			Goal Setting
	GRAI	DE 12		
Career Preparation Tracker				
Volunteer or Paid Work				
Name of Organization/Company	Responsibilit	iies		Total Hours
Name of Organization/Company	Responsibilit	Responsibilities		Total Hours
Clubs, Student Organizations,	, and Leader	rship Roles		l
Organization / Role		Organization /		_ /
Major Career-Related Project				
1 2				
Tests				
	st/Score	,	Test/Sco	
Honors, Awards, or Certificati				/
1				
College Credits				
Subject Area / Units		Subject Area /		/

Program/School Name

Program/School Name

Program/School Name

reserved.
rights
₹
nc.
l Companies,
McGraw-Hill
The
0
Copyright

Name	Date	Class
------	------	-------

Six-Year Plan (continued)

Goal Setting

GRADE 13-FIRST YEAR AFTER HIGH SCHOOL					
Chosen career:					
Education/training required:					
Why did you choose this career? _					
Major activity this year: ○ Apprent	ciceship O	Junior (College O Fou	r-Year College	○ Military
○ Job Corps ○ Technical School	○ On-the-J	lob Trai	ning O Work	Other:	
How will your choice help you prep	pare for yo	ur chos	sen career?		
Personal development goals for the	nis year:				
Education and Training Planne	ar				
Course or Training Opportunity	51	Units	Term/Grade	Term/Grade	Term/Grade
Units planned / Units earned	Goal GPA	/ Actua	I GPA	On track to	career?
/		/_		o yes	⊃ no

g	
resen	
rights	
₹	
<u>10</u>	
panies,	
Com	
McGraw-Hil	
AcGraw-F	
The McGraw-H	
The McGraw-h	

Name	 Date	 Clas	S

Six-Year Plan (continued)

Goal Setting

GRADE 13-FIRST YEAR AFTER HIGH SCHOOL

Career Preparation Trac	ker					
Paid or Volunteer Work						
Name of Organization/Comp	oany .	Responsibilities			Hours per: O week	
Name of Organization/Comp	pany	Responsibilities		Hours per:		
Student or Professional	Organi	zations and	d Leadership I	Roles		
Organization / Role			Organization /		_ /	
Career-Related Projects						
1 2 3						
Tests						
Test/Score /		/Score	/	Test/Scoi		
Honors, Awards, Promo	tions, o	r Certificat	ions			
1 2						
Career Readiness Activi	ities					
9	areer fair		lentoring ésumé updates	•	ratory inter	

reserved.
rights
₽.
, Inc
Companies
McGraw-Hill
The
0
Copyright

Name		Date	Class	s
Six-Year Plan (co	ıtinued)		Goa	al Setting
GRADE 14	-SECOND YEAR A	AFTER HIGH	SCHOOL	
Chosen career:				
Education/training required: _				
Why did you choose this care	er?			
How will your choice help you Personal development goals				
Education and Training Pl	anner			
Course or Training Opportun		Term/Grade	Term/Grade	Term/Grade

Name	 Date	 Class	i

Six-Year Plan (continued)

Goal Setting

GRADE 14-SECOND YEAR AFTER HIGH SCHOOL

Career Preparation	Tracker										
Paid or Volunteer Work											
Name of Organization	ame of Organization/Company Responsibil		ies		Hours per:						
Name of Organization	/Company	Responsibilities			Hours per:						
Student or Professional Organizations and Leadership Roles											
Organization / Role			Organization /	Role							
/						/					
					- /						
Career-Related Projects or Portfolio Pieces											
1											
2											
3											
Tests											
Test/Score Test		st/Score T		Test/Sco	Test/Score						
		,			1						
/											
Honors, Awards, P	romotions,	or Certificat	ions								
1 2											
Career Readiness Activities											
○ Job shadowing	○ Job shadowing ○ Career fairs ○ M		lentoring	○ Explo	O Exploratory interviews						
○ Internship(s)	ship(s) Career profiles OR		ésumé updates	○ Portfo	folio updates						